

BRANCH MANAGER LEARNING PERSONA

SUMMARY



MOTIVATIONS

LIKE TO LEARN



PAIN POINTS

GAPS



SHARE YOUR STORY

BUILDING FROM EXPERIENCE



REGION LEADER
STORY & DEVELOPMENT

1 THOUGHTS, FEELINGS, ACTIONS

- What did **your transition** to a new leadership role **look like**?
- What were you **thinking, feeling and doing** during that transition period?

2 SKILLS

Thinking about your transition –

- **What key skills** did you require?
- Can you **identify behavioural changes** you made?
- What did you **need to be successful**?

3 SUPPORT

With those skills and behaviours in mind –

- Describe the **types support** you received.
- Describe any significant **role models or mentors** during this time.
- Was **anything missing** from this experience?

4 FUTURE LEADERS

You've told us your story, now put yourself in a new leaders shoes –

- In **today's environment** what **skills and behaviors** are required to **succeed**?
- How is this **different** from **your experience**?